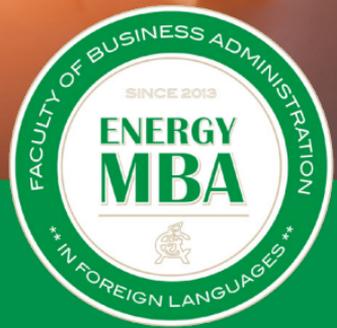


Energy Master of Business Administration

Admissions
2021 - 2022



Making an impact
in the Energy Sector





As discussions regarding the energy sector have intensified during the past years, with energy topics being found on the agenda of every important event, we could easily state that energy, in a broader sense, has become a key topic that is globally discussed and addressed.

As it looks, this is the beginning of a new world order, one driven by energy.

The energy sector is undergoing major transformations with current paradigms being challenged and changed, resulting in a status-quo that requires a better vision and intensive understanding to observe its interconnection with the economy, society and environment and the extent to which it reflects in other sectors.

For these reasons, global trends on the energy markets and policies are critical in their mutually influencing dynamics, while considering the most pressing issue of our time – climate change.

A focus on the energy consumption and production or available scenarios for the upcoming decades need to be addressed during the course.

Moreover, the risks and opportunities of the nuclear industries and natural gas, the challenges and perspectives of the renewable energy sources, in the context of EU energy policies are crucial to be discussed considering the attention that the energy transition enjoys nowadays.

In the process, digitalization, smart technologies, energy efficiency and emerging products and services will also be considered, while debating on the sustainability and affordability of the energy system.

Cătălina NEDELICU, PhD
Program Director

Program Overview

What to expect from the program?

Duration

- 4 semesters over 2 (two) academic years, part-time;
- 5 courses which will be held during the weekend;
- Campus schedule:
 - Friday: 16:30 – 21:00
 - Saturday: 9:00 – 17:00
 - Sunday: 9:00 – 15:00

Start

**October 1st,
annually**

Target group

- Executives from national and international energy companies, from governmental and non-governmental energy companies;
- Industry professionals in all forms of energy management (e.g. oil, gas, nuclear, water, wind, solar) or from financial institutions;
- Professionals from international organizations;
- Technical professionals moving to a general management position;

Admission requirements

- At least 1 year professional experience in the energy field;
- Good English communication skills.

Location

- The courses will be held in Bucharest, at the Faculty of Business Administration of Bucharest University of Economic Studies;
- Address: 2-2A Calea Grivitei, Bucharest 010731

Why choose the energy MBA

Energy Focused Curricula

Aimed at **developing and strengthening competences and skills** required of managers and leaders in the energy sector, the Energy MBA curricula is designed as **diverse and interactive**, securing access to updated information on the sector's dynamics. Once graduated, attendants will gain a **holistic picture** of the sector while courses focus on **in-depth understanding**, a "must" for any of you that wish to excel in this sector.

The program's curriculum extends well beyond the classroom and it goes as far as power plants (cogeneration PP, renewable energy PP), **top companies, national regulatory agency** and other relevant institutions as part of the know-how exchange program and respectively, better observance of practices.

Thus, will offer you the opportunity to **meet and engage in discussions with senior executives** while getting the chance to ask questions and learn about their professional views on the most stringent issues facing the energy market.

The program assures **high quality materials and flexible teaching**, while creating a collaborative learning environment.

Field Experts & Decision Makers

Our professors are **top experts in their field of activity** and are keen to sharing their knowledge and experience as the MBA program intensively benefits from the collaboration of **top-level executives from the energy sector**, acting as visiting professors within the program, executives active in companies such Enel, Electrica, CEZ, Siemens Romania, Adrem, Monsson etc. This offers attendants the opportunities of being exposed to **first-hand information, challenge assumptions** and **participate in debates** while remaining confident that the information exchanged is **accurate, relevant** and most importantly, **practical to their needs**.

Therefore, our program will contribute to your professional transformation and will help you achieve the competences and skills you need in order to better perform and excel in the Energy sector.

Backed by Business

The program was created to respond to the business need of **qualified managers and leaders within the energy sector**, independently of their economic and technical background. For that reason, we took the commitment to **adapt the curricula** to the numerous regulatory and business changes for the **ultimate benefit of all stakeholders**.

We constantly follow to maintain our practical orientation and bring **real business challenges** to discussions. We do that by constantly consulting **key market representatives** and keeping informed of the transformations that occur.

As such, we managed to gain **trust and reputation** and we constantly benefit from the collaboration of **top companies** that offer **full scholarships for their employees** or support in organizing dedicated events on subjects of interest.

Networking opportunities

Among the program's goals is that of **developing a strong community** within the energy sector, engage with **top professionals** and create long standing relations. We managed to do just that, and we are proud of the **fruitful collaborations** developed between professors/attendees during these years.

By thoroughly recruiting our professors and continuously improving our admission conditions the program guarantees access to an **elite network of leaders** within the sector, distinguished professors, and students with whom you will have the opportunity to interact and build relations that would **further help your professional path**.

Last but not least, the program acts as an **important talent pool**, connecting perspective candidates with perspective employees.

Former student voices



“Energy MBA FABIZ is a program suitable for any active and experienced professional within the energy sector as well as for fresh graduates, who seek to expand their knowledge or fresh networking opportunities.

The program is relying on the extensive experience of the professors in the energy sector and on a varied curricula that took us from the basics of energy markets to in-depth knowledge on European policies or investments in energy, through specific practices of the sector in the domain of marketing or human resources.

I had the opportunity to meet distinguished professors and colleagues and to be challenged both during the courses through the analyzed case studies, but also during the exams or projects I had prepared.

Besides all of this, for me, the biggest gain from participating in this MBA was the widening of my horizon, the fact that I had the opportunity to have an insight on the energy sector from a different perspective than the regulator's.

Congratulations to all graduates and those involved in organizing and conducting the Energy MBA within FABIZ.

Zoltan Nagy-Bege, Vice President National Energy Regulatory Authority (ANRE)



“I want to say that this FABIZ MBA program surpassed my expectations!

The fact that it is the only MBA that addresses the energy sector was an essential thing for me, as I work in this area. The structure of the program allowed me not to neglect daily activities and recommend this program to those who want to “feel”, to understand the transition of the entire energy sector, not only the one in Romania. I congratulate the entire teaching staff and those who have laid the foundation for this MBA program and wish them success further!

George Niculescu, Secretary of State, Ministry of Energy



“Participating in this program gave me the chance to meet the best professionals in the energy industry, dedicated and involved teachers, special colleagues. I appreciated the quality of the courses, the actuality of the debated situations and the practicalities of the examination subjects during the two years. For anyone interested or working in the energy field, the MBA Energy program is a great opportunity.

Roxana Tompea, Electrica SA

What you will study

First year, First semester

- ◆ European energy policy
- ◆ The Energy Market
- ◆ Renewable energy and climate change
- ◆ Energy policy and the environment
- ◆ Relationship Marketing in Energy

First year, Second semester

- ◆ Human resource Development in the Energy Sector
- ◆ The Economy and the Financing of Energy Projects
- ◆ Digital technologies in the energy sector
- ◆ Energy Management Systems
- ◆ Business strategies for the energy sector



Second year, First Semester

- ◆ Energy Trading
- ◆ Energy Business Risks
- ◆ Regional Development and Green Clusters
- ◆ Sustainability strategies in the energy sector
- ◆ Entrepreneurship and Business Development in Energy

Second Year - Second Semester

- ◆ Regulation and corporate governance in the energy sector
- ◆ Scientific seminar - Business management
- ◆ Ethics and Academic Integrity
- ◆ Internship
- ◆ Dissertation thesis writing

Our Lecturers



Corina Popescu
CEO Electrica



Cristian Bușu
Management faculty
- ASE



Victor Grigorescu
Energy consultant



Răzvan Nicolescu
Partner&Energy
Industry Leader,
Deloitte Central Europe



Elena Popescu
Ministry of Economy,
Energy and Business
Environment



Radu Dudău
Co-founder &
Director Energy
Policy Group



Ion Lungu
CEO -
CEZ Trading Romania



Carmen Păunescu
FABIZ



Valeriu Binig
Regulatory and Antitrust
Affairs Director - ENEL
Romania



Corneliu Bodea
CEO Adrem



Violeta DINCĂ
FABIZ



Dan Gheorghiu
ISPE



Sebastian Enache
Business Development
Manager - Monsson



Corina Murafa
Director of Ashoka



Virgil Mușătescu
Energy Consultant



Alexandru Săndulescu
Energy consultant



Cristian Pirvulescu
CEO Enevo Group



Petru Rușet
CEO Siemens Energy
Romania



Corina Pelău
FABIZ



Adrian Tanțău
FABIZ



Roxana Clodnițchi
FABIZ



Mihail Bușu
FABIZ



Cătălina Nedelcu
Program Coordinator
Energy MBA

Online Admission Process

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Registration of the application file (23rd-27th of July, Friday - Tuesday, Tuesday until 12:00)

Documents required for registration are differentiated based on student origin.

the evaluation of the application file: average of the bachelor's exam - 40 p, letter of motivation - 40 p, professional experience / recommendations / extracurricular activities - 20 p. (100 points)

Publication of the schedule for the admission exam (27th of July)

Admission exam - Online interview (29th of July)

The interview (100p) shall comprise two parts:

(1) An assessment of the candidate's knowledge in the field of study, with questions asked by the members of the commission from the specific bibliography

(2) Presentation of the candidate's career development plan, aiming to assess the candidate's communication skills in English, his/her motivation, and professional interest.

Admission Results (29th of July)

The admission of the applicants is based strictly on the admission average grade point – descending ranking of the applicants. The admission average grade is computed as follows: $(0.5 \times \text{score obtained at the oral exam} + 0.5 \times \text{score obtained from the evaluation of the application file}) / 10$. The average will be truncated to two decimal places.

The minimum average grade required to pass the admission exam is 6,00.

Registration of admission exam contestations (30th of July, 8:00 -10:00) - **online, at registratura@ase.ro**

Publication of the preliminary admission results (31st of July)

Place confirmation (2nd-4th of August, 08:00-18:00)

Places financed from the state budget are confirmed by submitting the original baccalaureate and bachelor diplomas (original bachelor graduation certificate for current year bachelor graduates), if originals were not already submitted in the application file. Places WITH fee are confirmed through payment of $1/2$ of the yearly tuition fee.

Final results (5th of August)

Academic year start (1st of October) & signing of tuition contracts (by the 22nd of October)

Number of places

Romania, EU, EEE

With tuition fees **35**

Non-EU, Non-EEA

With tuition fees **5**

Fees

*Romania, EU, EEE
(in RON)*

Application fee **250**
Tuition fee / year **10000**

*Non-EU, Non-EEA
(in EUR)*

Application fee **400**
Tuition fee / year **3600**

WORK AND STUDY WITH OUR FLEXIBLE FORMAT

Registration Process

Registration for Romanian, EU, EEA and Swiss Confederation Citizens:

The applicants will fill in their personal data on the [online platform](#), including e-mail address and telephone number and will upload copies of the following document (submitted in .pdf or .jpeg / .jpg format):

1. Bachelor Diploma

* For the graduates of the 2021 promotion, certificate of graduation of the bachelor's exam, specifying the arithmetic averages of the years of study, the average of the bachelor's exam and the other information provided by the Framework Regulation on the regime of study acts in education superior, approved by OMEC no. 4156/2020. For ASE 2021 Bachelor's graduates, the data will be imported automatically from the university database.

2. The transcript OR the bachelor diploma supplement

3. Baccalaureate diploma and the transcript of the baccalaureate diploma supplement (or equivalent)

4. ID card copy

5. Birth certificate

6. Marriage certificate

7. Personal statement - [Annex 8](#), generated at registration, by which the candidate declares that they agree to the processing of personal data.

8. An ID-type photo

9. Proof of payment of the registration fees for those who pay by bank transfer (recommended: online payment on the admission platform)

10. Standard medical certificate, issued no later than six months before the enrollment date by the medical offices (school or territorial) or by the family doctor, from which it should result that the applicants are fit for enrollment in college.

11. English Proficiency certificate - if applicable.

12. Curriculum Vitae in English

13. Motivation letter in English

14. Two letters of recommendation (at least one letter must come from the energy sector)

15. Personal statement regarding the authenticity of the documents uploaded on the admission platform and the correspondence between the digital / scanned documents and the original ones ([Annex 9](#))

Citizens of other member states of the European Union, of the states belonging to the European Economic Area and of the Swiss Confederation, the candidates benefiting from a form of protection in Romania, who do not have CNP (Romanian Numerical Personal Number) - will send before registration, to the address internationaladmission@ase.ro study documents (bachelor's degree, diploma supplement / transcript, baccalaureate diploma or equivalent, transcript and copy of the certificate issued by CNRED) and will request the ID in order to access the online platform and establish the averages of competition. If the study and / or civil documents (birth / marriage certificate) are written in a language other than Romanian, copies of the Romanian translations, legalized, will be uploaded on the platform [admitere.ase.ro](#).

Registration of non-EU citizens

All information regarding your registration can be found [HERE](#).

For further information regarding the admission process please access the [methodology](#).
If you have any questions please contact us.



Faculty of Business Administration

Bucharest University of Economic Studies



Address:

FABIZ, Calea Grivitei, nr. 2-2A, district 1, Bucharest



Contact: *Ms. Cătălina Nedelcu*



Phone:

0721 213 216



Email:

catalina.nedelcu@fabiz.ase.ro

Please visit our **website** for **more information:**

 energy.fabiz.ase.ro

